

The Journey to Zero-Trust

Security Beyond The Perimeter

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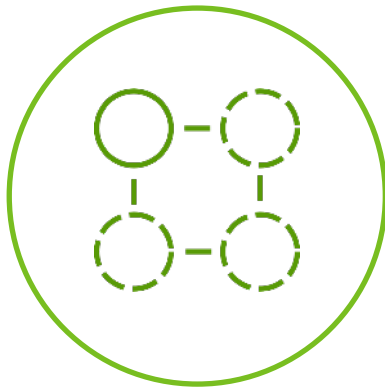
Certified Ethical Hacker, VCDX #122

Twitter: @CISOops

- What Does Zero-Trust Actually Mean?
- The Persistent Threat of Ransomware
- VMware's Zero-Trust Journey
- Key Takeaways
- Q&A

Ransomware-as-a-Service (SaaS) Security

Scalable



R&D



Disruptive



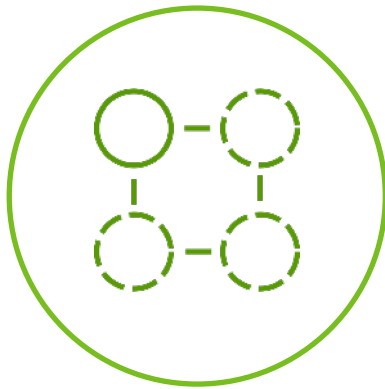
Revenue



Reverse Engineering Ransomware Motives

Let's work backwards

Scalable



R&D

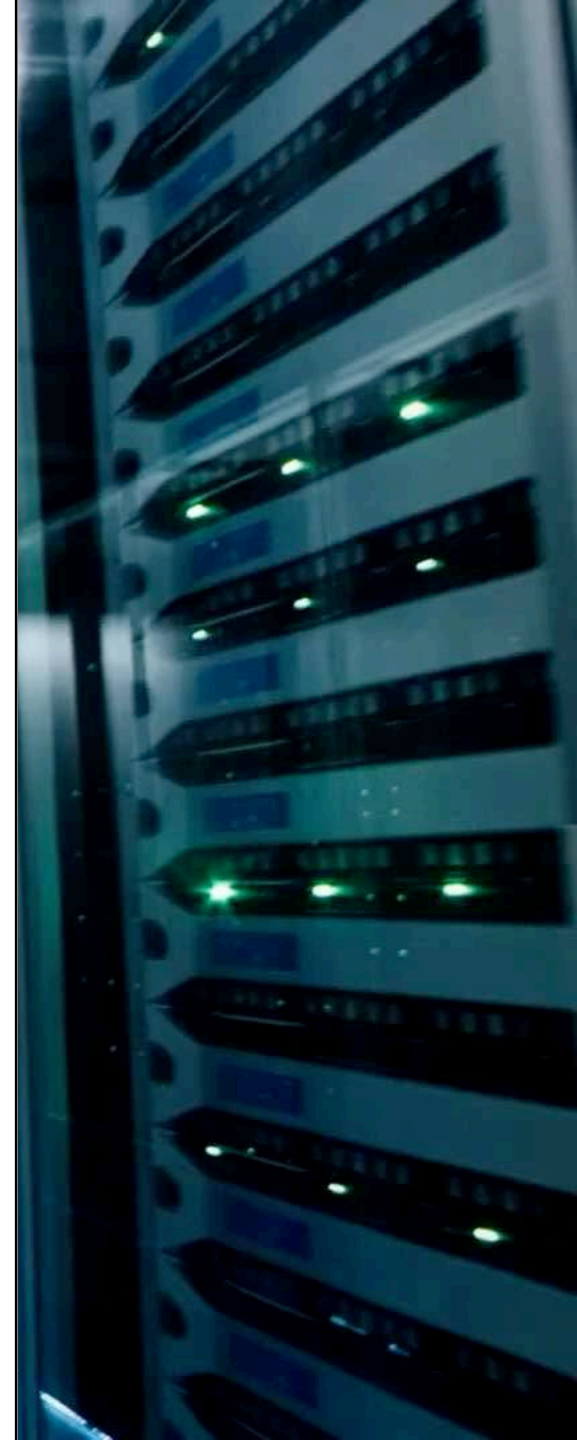


Disruptive



Revenue





Zero Trust for the Enterprise

Zero-Trust is a response to enterprise network trends that include remote users, bring your own device (BYOD), and cloud-based assets that are not located within an enterprise owned network boundary.

Zero-Trust Principles:

- **Assume** there is **No Implicit Trust** granted to assets or accounts based solely on physical or network location
- **Authentication** and **Authorization** (both subject and device) are discrete functions performed before a session is even established.
- **Protect** resources (assets, services, workflows, network accounts, etc.), not network segments, as the network location is no longer seen as the prime component to the security posture of the resource.

<https://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-207.pdf>

Five Pillars of Zero-Trust

 Device Trust	 User Trust	 Data Trust	 Application Trust	 Transport Trust
• Patch Management • Compliance State • AD Domain-less Operation • EDR and Antimalware • Endpoint Firewall	• Certificate-Based authentication • Multifactor Authentication • Conditional and Least Privilege Access	• Full Disk Encryption • Data Loss Prevention (DLP)	• SSO • Encrypted Connections • Micro-Segmentation • VDI • App-Specific Tunnels	• Micro-Segmentation • Transport Encryption • Session Protection



VMware Workspace ONE[®]
VMware Carbon Black[®]
VMware Horizon[®] View[™]
VMware NSX[®]

Visibility and Analytics (Security Information and Event Management [SIEM], Log Insight)

Security Orchestration and Automation (SOAR)

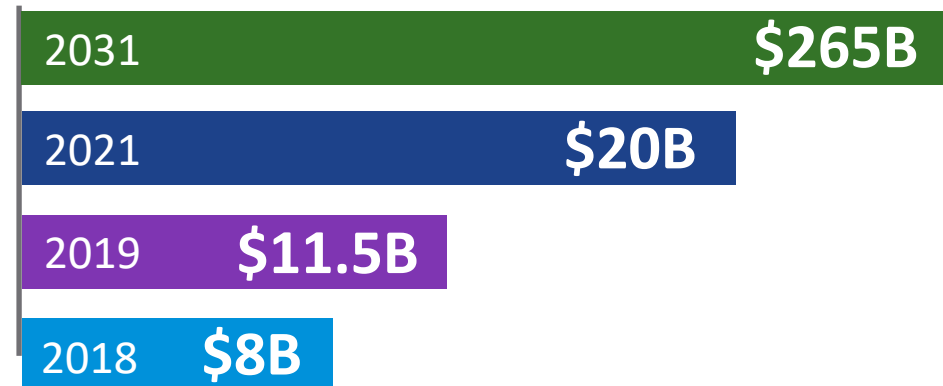
Every
2 seconds
a new organization
falls victim ²

59%
of all attacks involve
double extortion

>4000
ransomware attacks happen
daily

Full funded
adversary syndicates
Ransomware
As-a-service

Damage ³



¹ [Justice.gov](https://www.justice.gov)

² [Cybersecurity Ventures \(Oct. 2019\)](#)

³ [Cybersecurity Ventures \(Oct. 2019\)](#)

60%

of organizations surveyed were hit by ransomware in the last 12 months¹

92%

Didn't regain full access to their data following a ransom payment²

16 days

Average downtime following a ransomware attack³



55%

Will manage core, edge and cloud data protection from the cloud by 2025⁴





LATERAL MOVEMENT

EXFILTRATION

vm

10100101

1010101



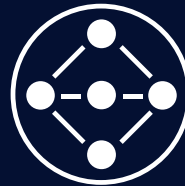
PERIMETER

Attacker gains
Command & Control

Malicious File Download

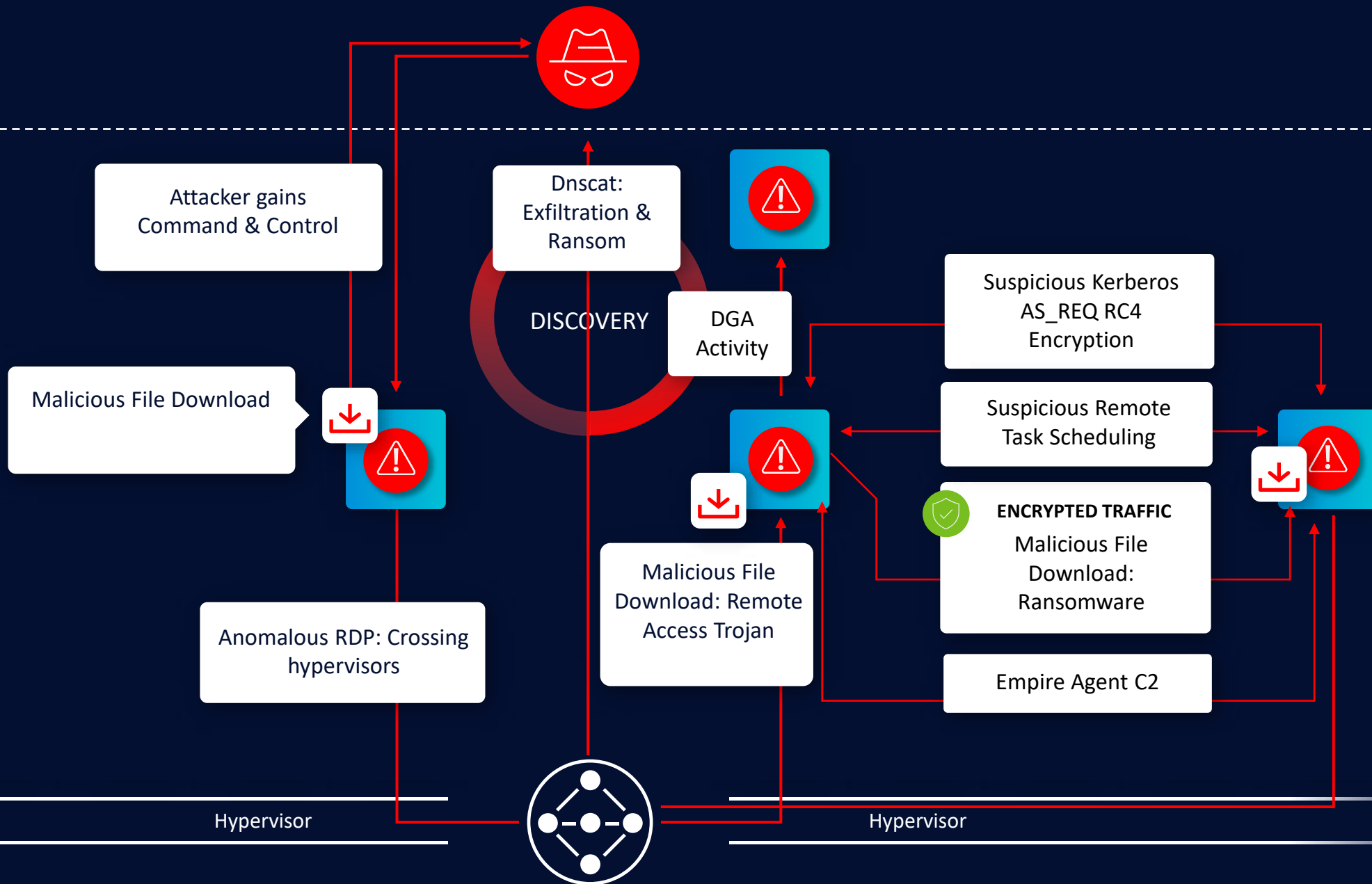


Hypervisor

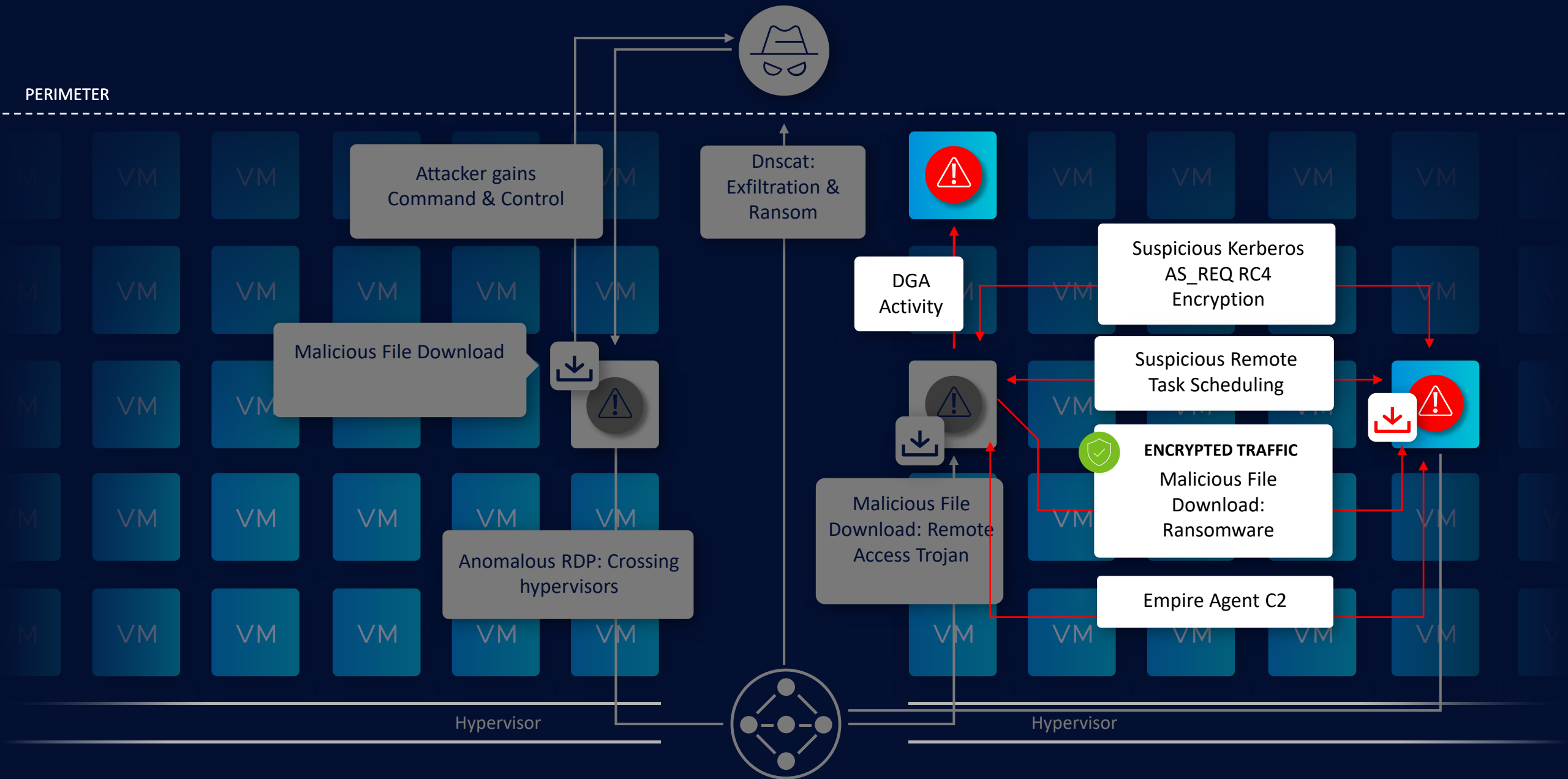


Hypervisor

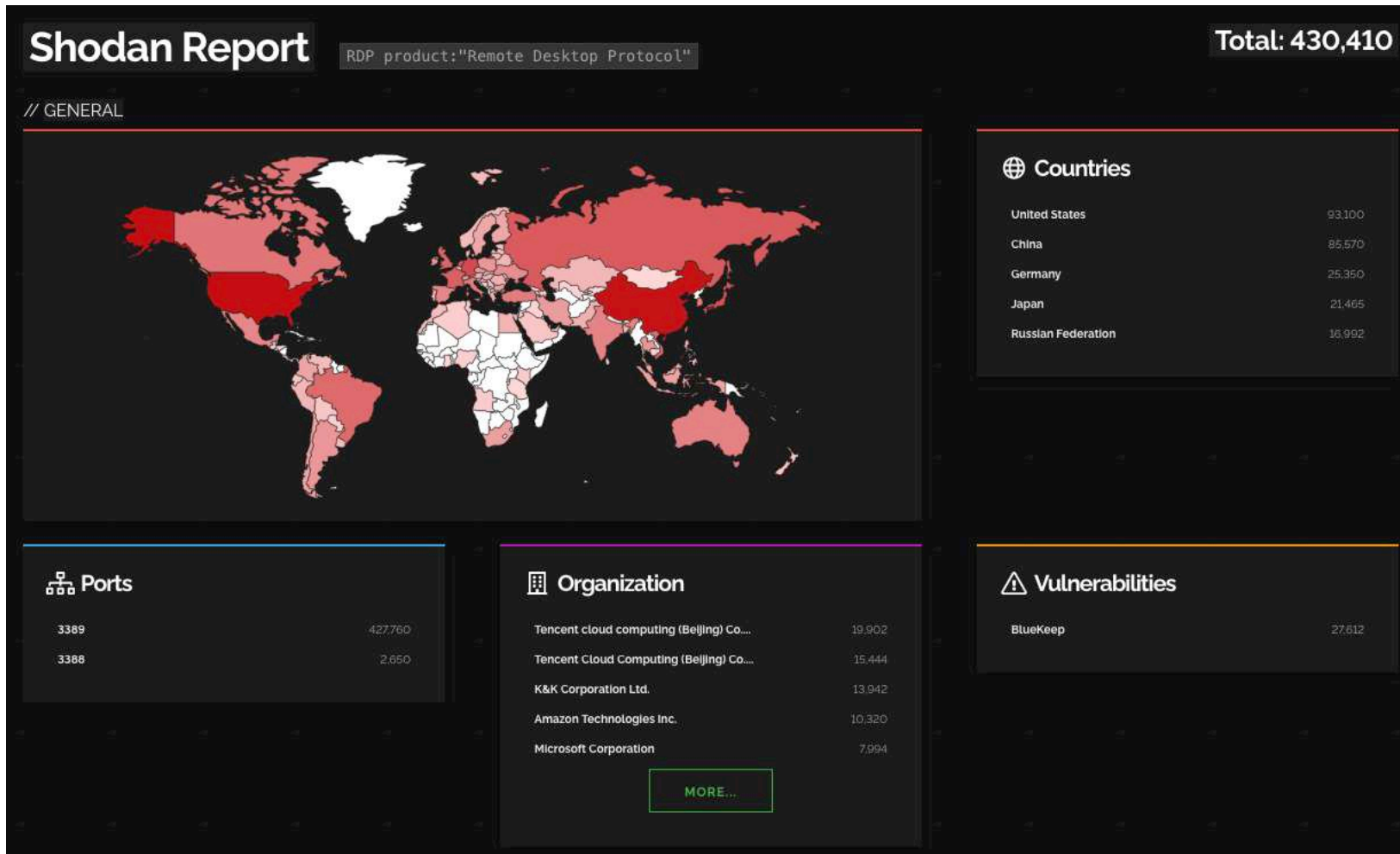
PERIMETER



PERIMETER

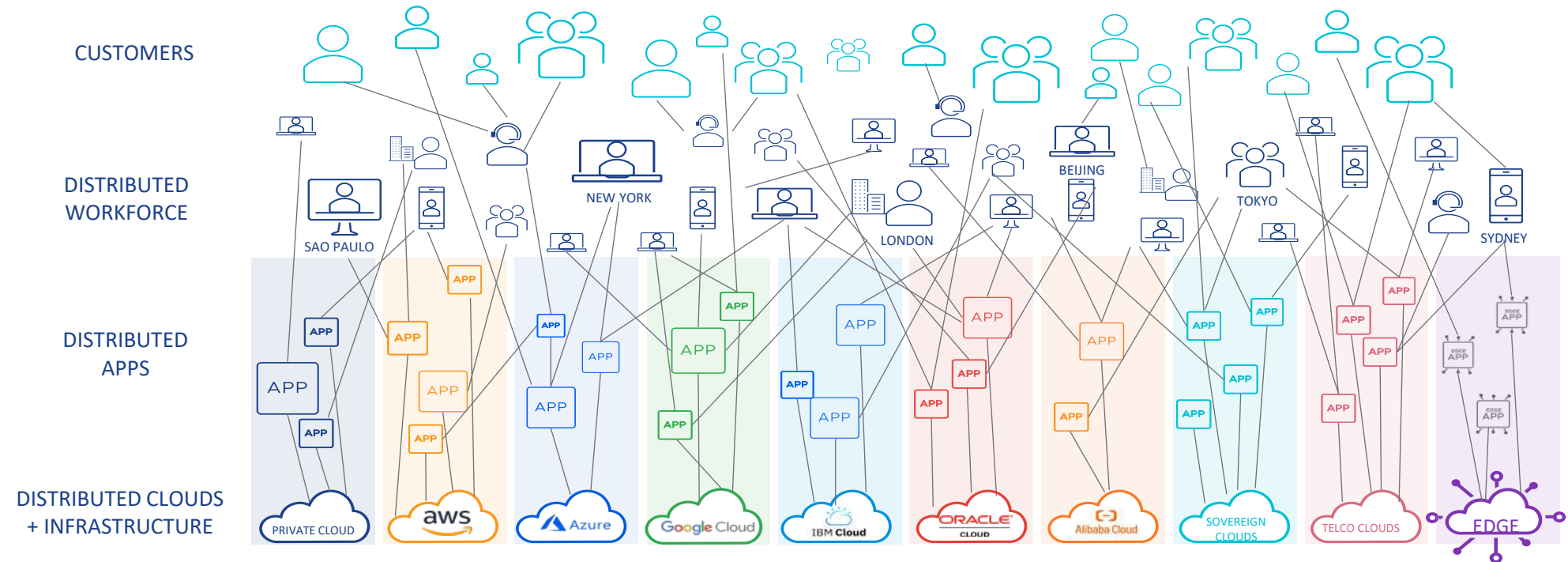


RDP product: "Remote Desktop Protocol"



- 430,410 results for RDP
- More than 70% of lateral movement uses RDP
- Log4Shell vulnerability is also being targeted
- IDS/IPS can detect and protect against Log4shell attempts.
- Threat actors using Cobalt Strike (cracked) for Recon, and covert C2

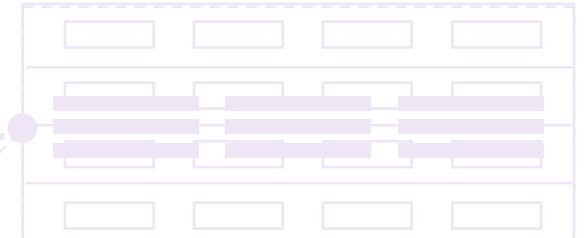
The new threat landscape requires a **distributed** approach to security.



PERIMETER
EDGE

Cross-Cloud Datacenter

Analytics



20TB+

Internal Firewall for East-West Traffic

WAF/ALB



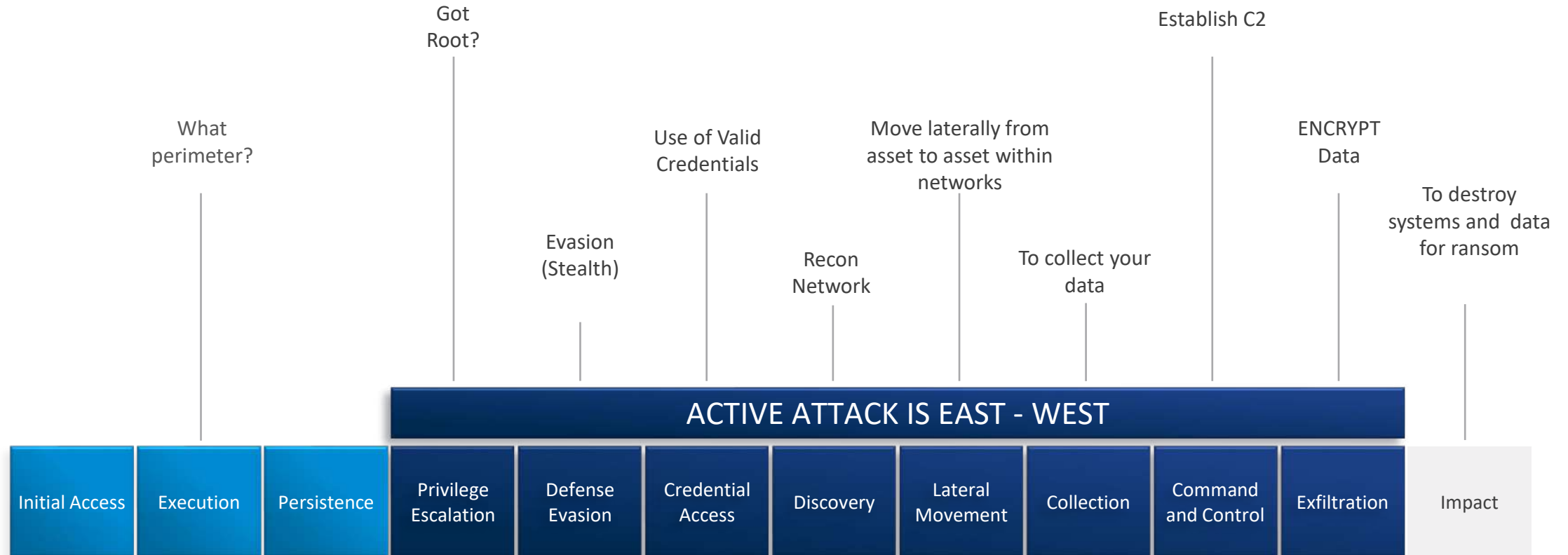


Lateral Security is the New Battleground



The New Battleground

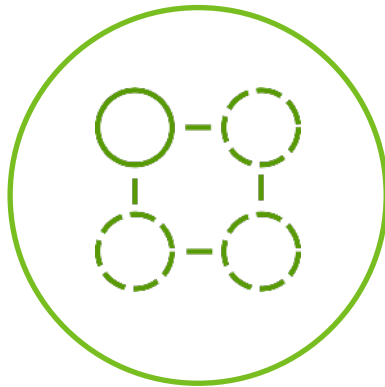
~~A day~~ Many days in the life of a breach (Back to Basics)



Obstacles Facing CISOs Today

Security is...

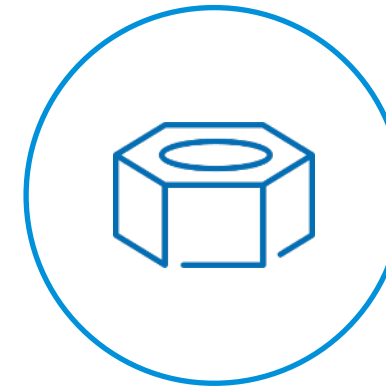
Siloed



Threat-Centric



Bolted-on



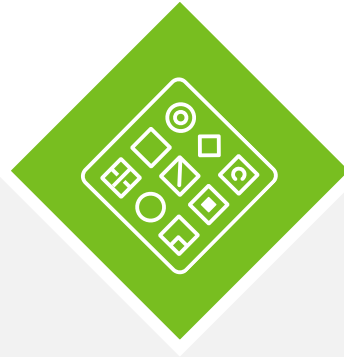
Hard to Solve with Legacy Approaches



Siloed Teams

Minimal Collaboration
Between:

- InfoSec
- Infrastructure
- Network
- Application



Too Many Tools

Driving:

- **Complexity**
- Misconfigurations
- Misalignments
- Integration Projects



Visibility Gaps

Lacking Visibility
and Context for:

- Hardening
- Prevention
- Investigation
- **Response**



Detection Gaps

Missing Threats:

- Non-Malware
- New Ransomware
- **Lateral Movement**
- **Advanced Attacks**

How we **solve** this requires a new approach to security.



CASE STUDY

35K+

employees

400+

apps

42

locations



VMware IT's Journey to Zero-Trust in Our Data Centers

Phase 1

- VDI segmentation
- VDI micro-segmentation
- 100+ apps micro-segmentation
- Perimeter inside perimeter

Phase 2

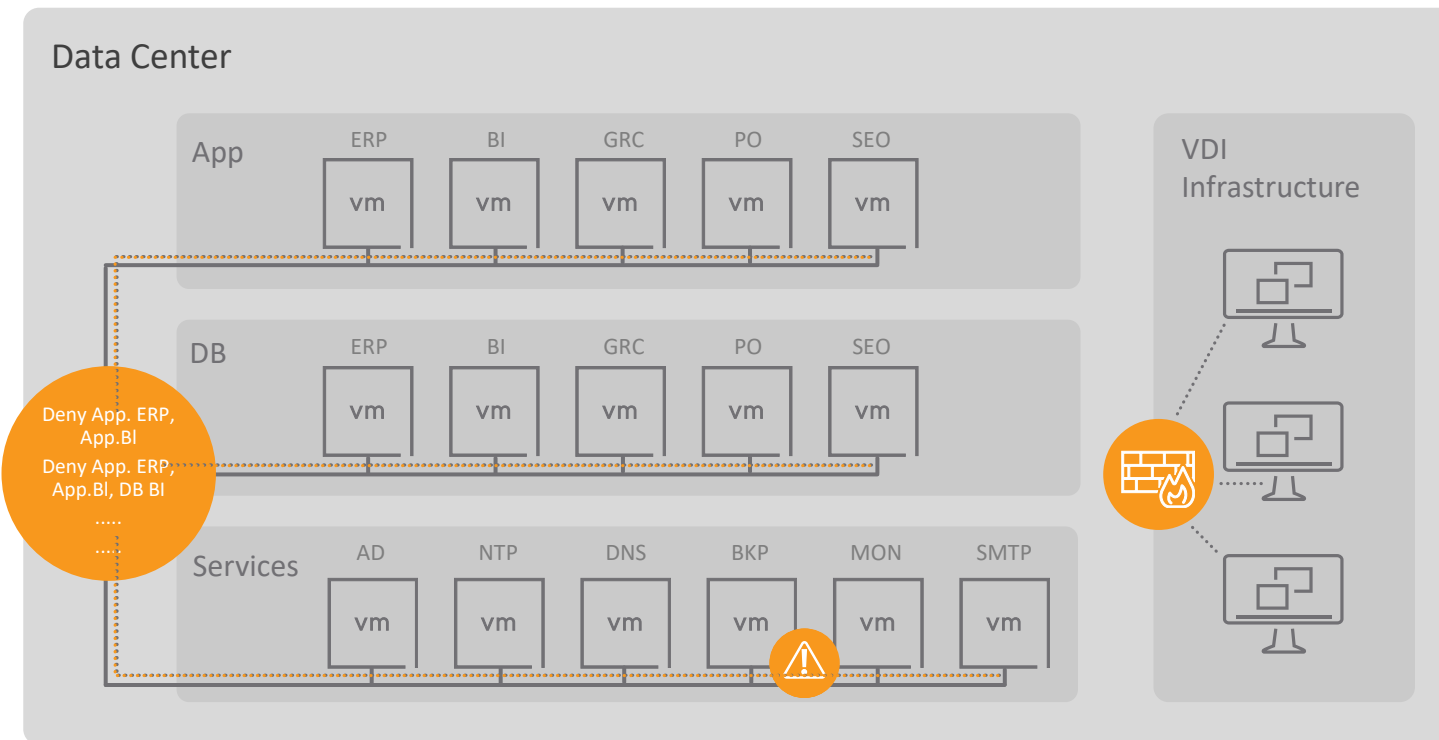
- Single-click deployment of IDS/IPS for east-west traffic
- Deploying Network Detection and Response

Phase 3

- Identity-based internal firewalling (AD user)
- No tap Network Traffic Analysis

Security Challenges in the Data Center

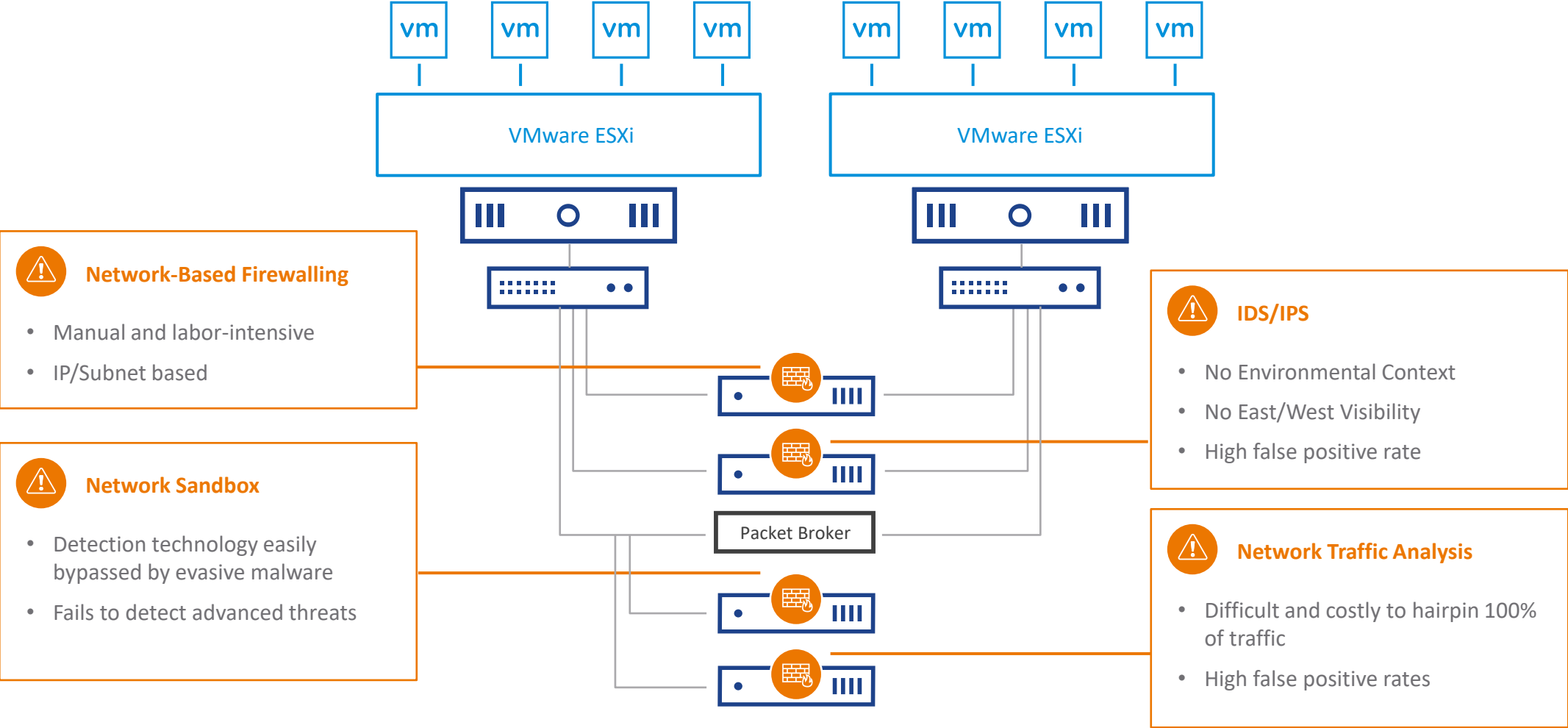
500+ Hosts, ~100 of Apps



- Critical applications were lying wide open internally
- Securing with traditional firewalls was creating choke points
- Isolating VDI desktops with traditional firewalls was not practical and required complex hair-pinning
- Lack of dynamic policies was resulting in shadow and stale policies, and massive rule bloat

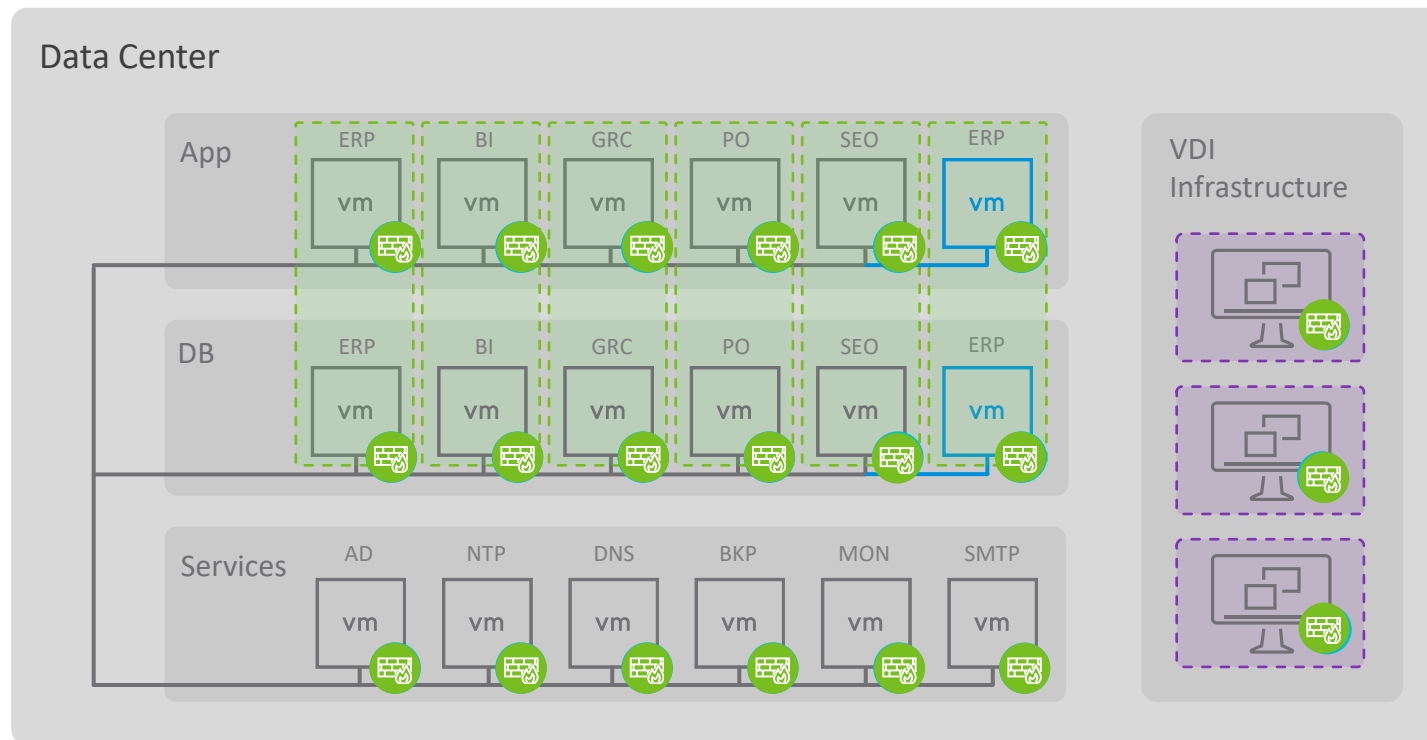
Network Security Controls and Threat Protection

VMware Legacy



Using NSX Firewall for Segmentation with Automated Policy

500+ Hosts, ~100 of Apps

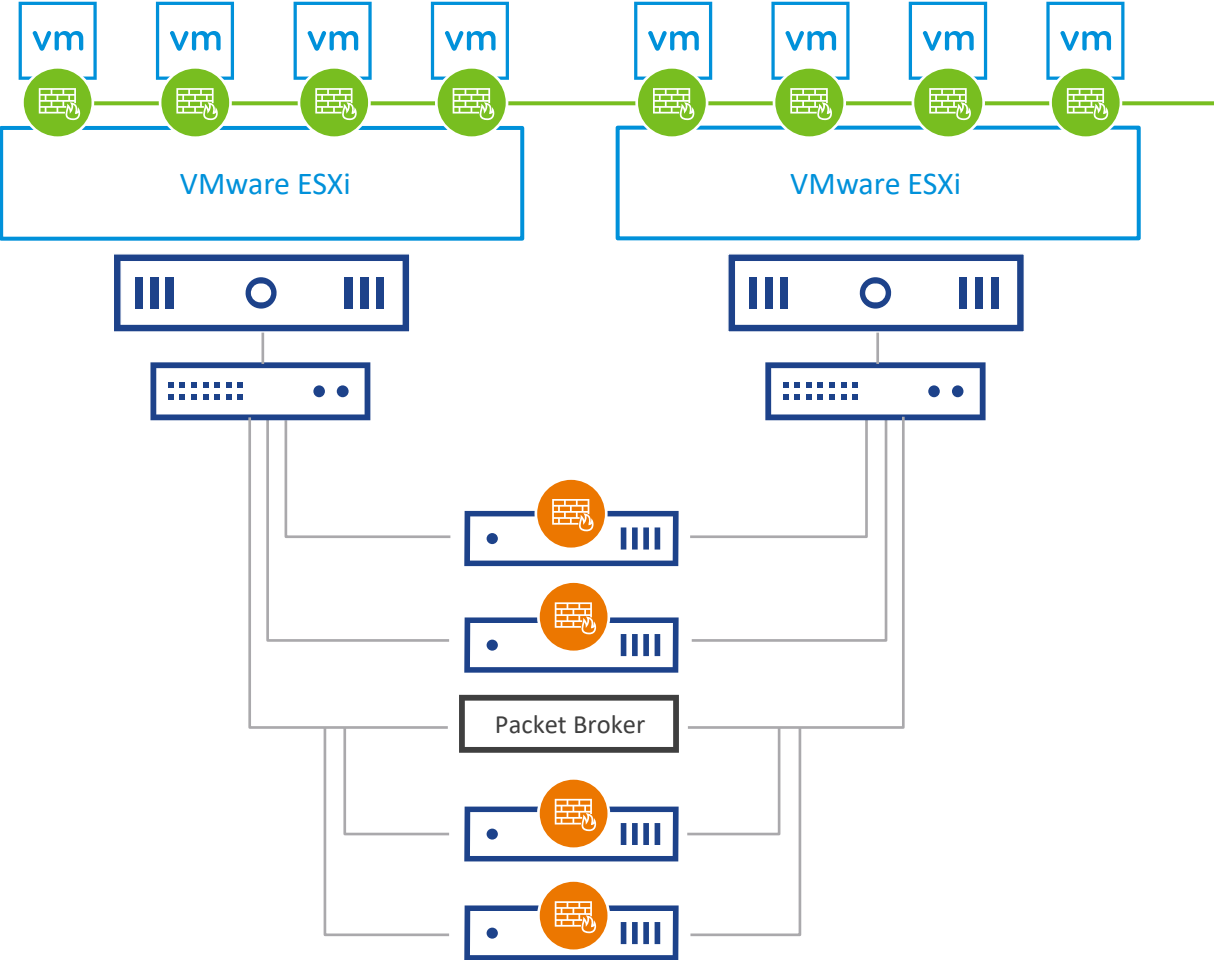


Solution

1. **Visibility:** Created application maps and discovery policies
2. **Micro-segmentation:** Granularly segmented ~100 critical applications e.g. SAP
3. **Secure VDI:** Isolated virtual user desktops with single line of policy
4. **Automation:** Additional workloads automatically segmented using dynamic security policies

Network Security Controls and Threat Protection

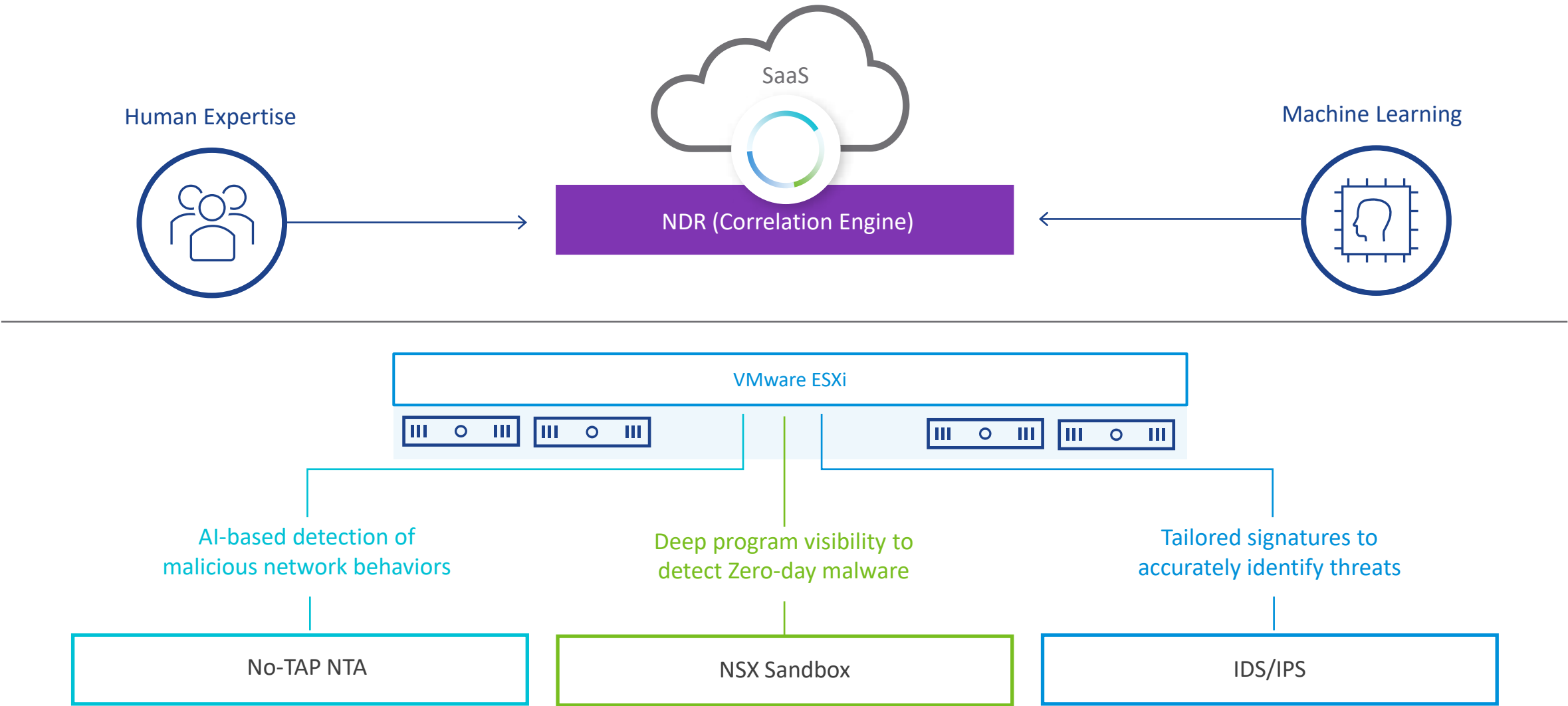
NSX Multi-Cloud Security



VMware NSX Firewall Hypervisor Based Advanced Threat Protection

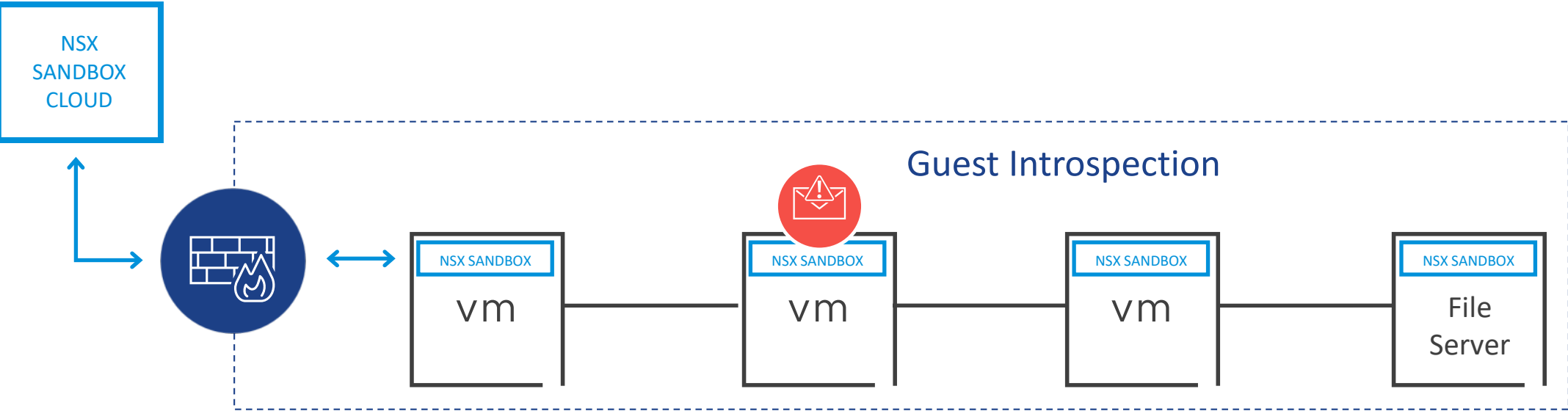
- No Network Changes
 - Hypervisor Observability
 - Segmentation/
Micro-segmentation
 - NSX Network Detection &
Response
- No-Tap NTA (E-W Visibility)
NSX Sandbox (Guest Introspection)
NSX Distributed IDS/IPS
Network Event Correlation

NSX Network Detection & Response (NDR)



NSX Sandbox

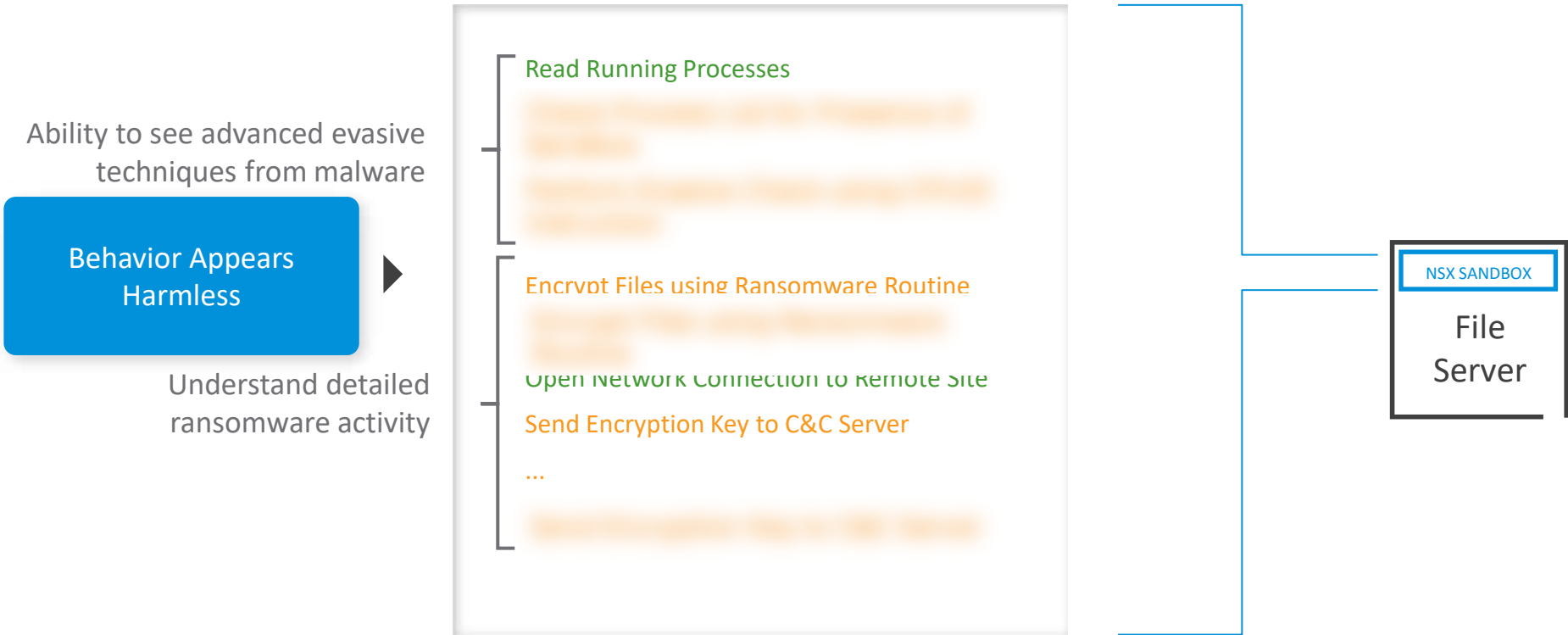
Sandbox
IDS/IPS
NTA



NSX Sandbox

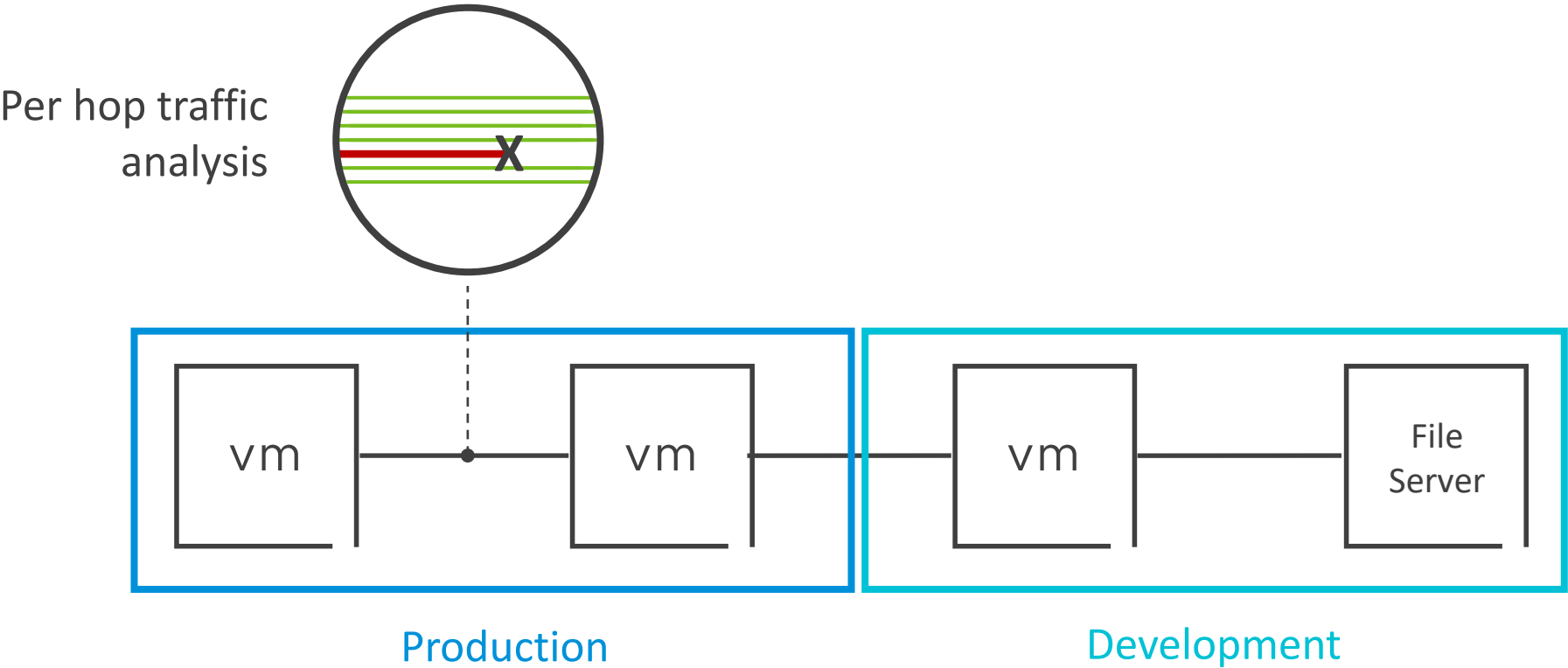
Sandbox
IDS/IPS
NTA

Full System Emulation



NSX Distributed IDS/IPS

Sandbox
IDS/IPS
NTA



Sandbox
IDS/IPS
NTA



Finance_app IDPS


 <SIGNATURE><SIGNATURE><SIGNATURE>
 Apache IDS/IPS
 <SIGNATURE><SIGNATURE><SIGNATURE>

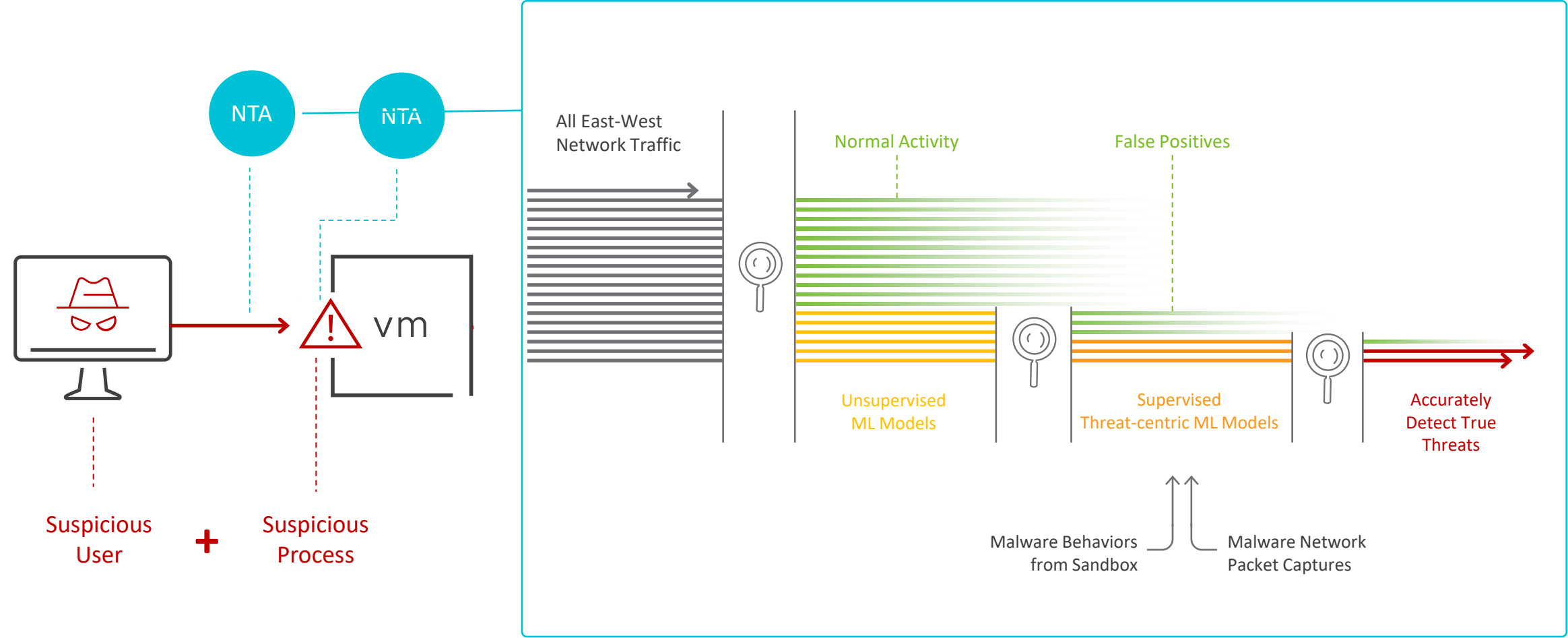


MySQL IDS/IPS



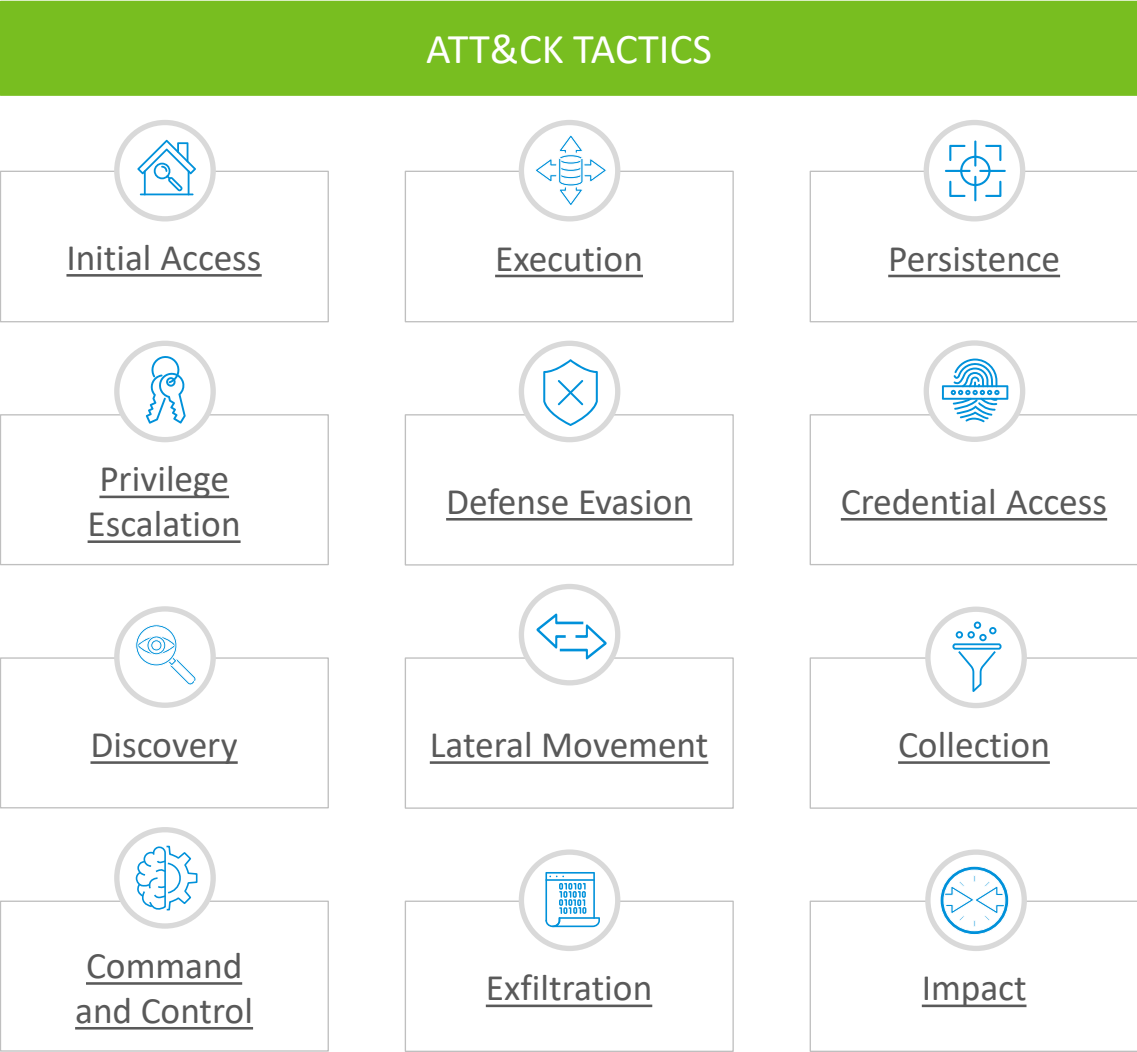
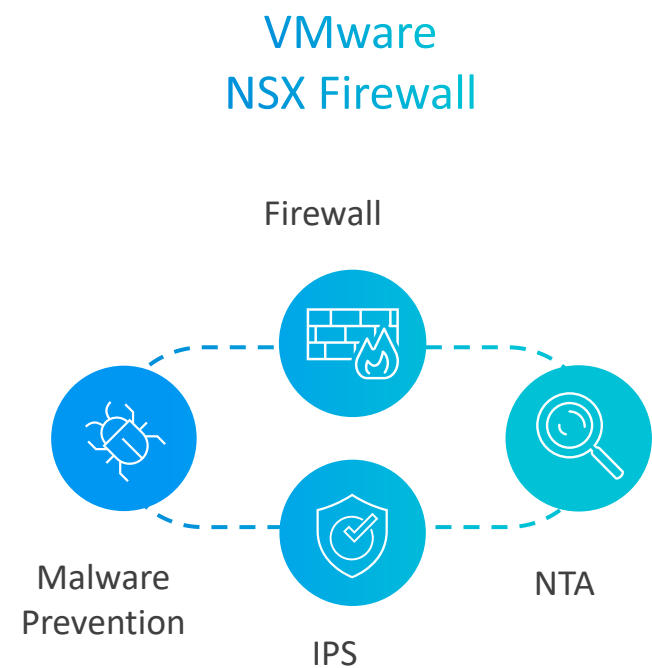
Network Traffic Analysis

Sandbox
IDS/IPS
NTA



MITRE ATT&CK™

Tactics and Techniques



MITRE D3FEND™

Harden				Detect							Isolate		Deceive		Evict	
Application Hardening	Credential Hardening	Message Hardening	Platform Hardening	File Analysis	Identifier Analysis	Message Analysis	Network Traffic Analysis	Platform Monitoring	Process Analysis	User Behavior Analysis	Execution Isolation	Network Isolation	Decoy Environment	Decoy Object	Credential Eviction	Process Eviction
Application Configuration Hardening	Biometric Authentication	Message Authentication	Bootloader Authentication	Dynamic Analysis	Homoglyph Detection	Sender MTA Reputation Analysis	Administrative Network Activity Analysis	Firmware Behavior Analysis	Database Query String Analysis	Authentication Event Thresholding	Executable Allowlisting	Broadcast Domain Isolation	Connected Honeynet	Decoy File	Account Locking	Process Termination
Dead Code Elimination	Certificate-based Authentication	Message Encryption	Disk Encryption	Emulated File Analysis	URL Analysis	Sender Reputation Analysis	Byte Sequence Emulation	Firmware Embedded Monitoring Code	File Access Pattern Analysis	Authorization Event Thresholding	Executable Denylisting	DNS Allowlisting	Integrated Honeynet	Decoy Network Resource	Authentication Cache Invalidation	
Exception Handler Pointer Validation	Certificate Pinning	Transfer Agent Authentication	Driver Load Integrity Checking	File Content Rules							Hardware-based Process Isolation		Standalone Honeynet	Decoy Persona		
Pointer Authentication	Credential Transmission Scoping		File Encryption	File Hashing			Certificate Analysis	Firmware Verification	Indirect Branch Call Analysis	Credential Compromise Scope Analysis	IO Port Restriction	Encrypted Tunnels		Decoy Public Release		
Process Segment Execution Prevention	Domain Trust Policy		Local File Permissions				Client-server Payload Profiling	Operating System Monitoring	Process Code Segment Verification	Domain Account Monitoring	Kernel-based Process Isolation	Network Traffic Filtering		Decoy Session Token		
Segment Address Offset Randomization	Multi-factor Authentication		RF Shielding				Connection Attempt Analysis		Process Self-Modification Detection	Job Function Access Pattern Analysis				Decoy User Credential		
Stack Frame Canary Validation	One-time Password		Software Update				DNS Traffic Analysis		Process Spawn Analysis	Local Account Monitoring						
	Strong Password Policy		System Configuration Permissions				File Carving		Script Execution Analysis	Resource Access Pattern Analysis						
	User Account Permissions		TPM Boot Integrity				Inbound Session Volume Analysis		Shadow Stack Comparisons	Session Duration Analysis						
							IPC Traffic Analysis		System Call Analysis	User Data Transfer Analysis						
							Network Traffic Community Deviation			User Geolocation Logon Pattern Analysis						
							Per Host Download-Upload Ratio Analysis			Web Session Activity Analysis						
							Protocol Metadata Anomaly Detection									

The Impact Thus Far

500

Gbps traffic
Secured

Better Security

- Security throughput scales with workloads
- Zero Trust architecture prevents lateral movement between apps

90%

Reduction in
Security Policies

Operational Agility

- Concise Security Groups replace IP/Port/Protocol based policies
- Policy automation with app life cycle eliminates stale policies

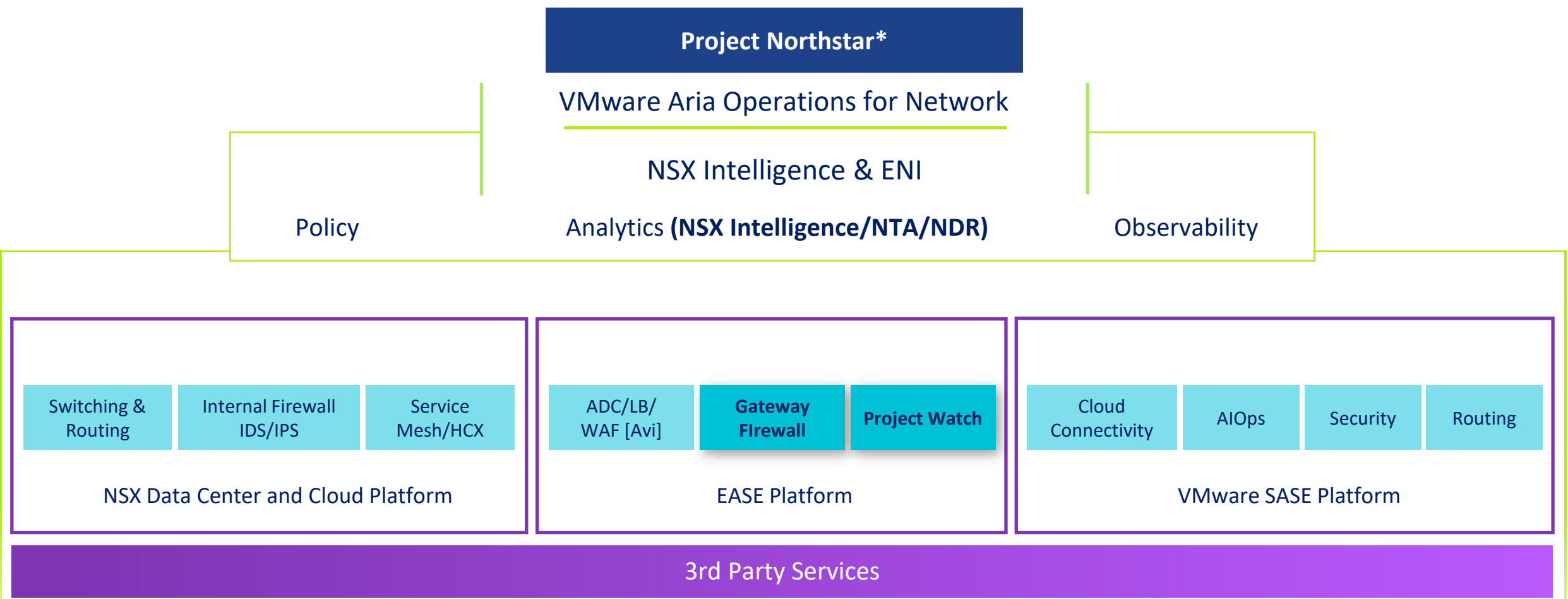
40

hrs/month
maintenance savings

Cost Savings

- New workloads automatically inherit existing policies
- No need for network changes when adding new applications

Visibility & Enforcement across the Attack Chain





30K+

VMware Security
Customers



#1
SD-WAN
Vendor

- 1 VMware Internal Analysis, August 2022;
- 2 Forrester Research. (2022). (rep.). *The Forrester Wave: Network Detection & Response, Q1 2021*.
- 3 Forrester Research. (2022). (rep.). *The Forrester Wave: Network Detection & Response, Q1 2021*.
- 4 Gartner. (2020). (rep.). *Gartner Magic Quadrant for Network Detection & Response, Q1 2021*.
- 5 SE Labs. (2022). (rep.). *Network Detection & Response, Q1 2021*.
- 6 VMware is 1 of 5 enterprise firewall vendors (with greater than \$500M in annual revenue) in the Forrester Now Tech: Enterprise Firewalls, Q1 2020.

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SE Labs

SE Labs Breach Response Detection Test VMware NSX Network Detection and Response

August 2021

RATINGS



Total Rating **100%**

Detection Accuracy **100%**

Legitimate Accuracy **100%**

LEGITIMATE ACCURACY

False Positives **0%**

THREAT RESPONSE DETAILS

Threat	Target	Score	Overall Score
FIN7 & Carbanak		100%	100%
OilRig		100%	
APT3		100%	
APT29		100%	

This is a summary of the full test report available selabs.uk/vmware.

Detection scores represent the product's behaviour when encountering network-specific threat techniques.

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LEADER 2021

Endpoint Security
Software As A Service

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NEW WAVE
LEADER 2021

Zero Trust Network
Access

3

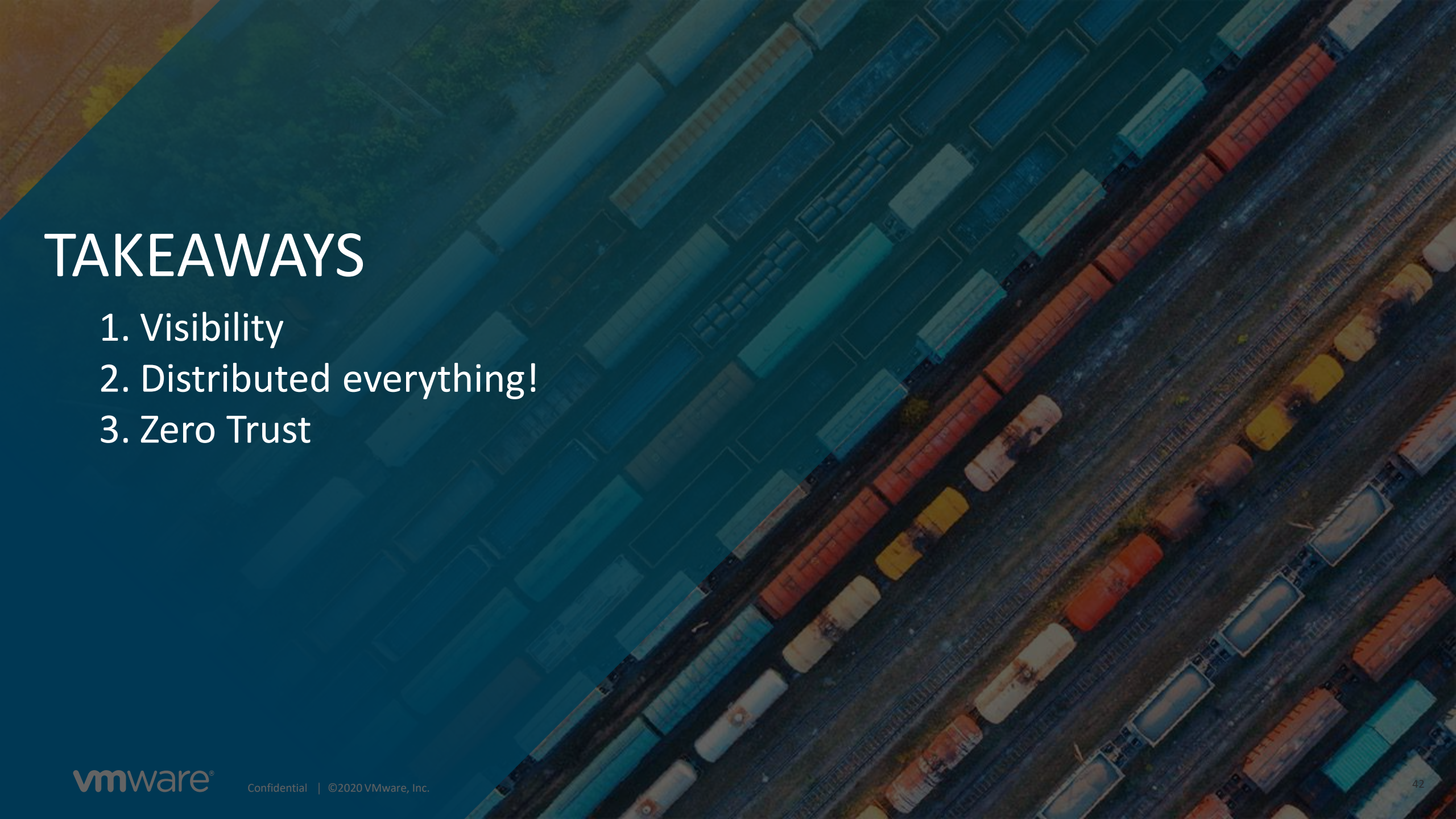
Leader
Gartner®

4

2022 Magic
Quadrant™ for
WAN Edge
Infrastructure



VMware NSX Network
Detection and Response



TAKEAWAYS

1. Visibility
2. Distributed everything!
3. Zero Trust



Thank You