



Digital Transformation Journey

# Re-Imagining CyberSecurity as a Benefit

Adapting security practices within a disruptive  
digital technology environment

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# Understanding Our New Reality

01

# Digital Technology is Changing the World

## Business Models are changing

Focus changing from product to consumer experience

## Role of Technology Leaders are changing

Technology doesn't just support the business, it is an integral part!

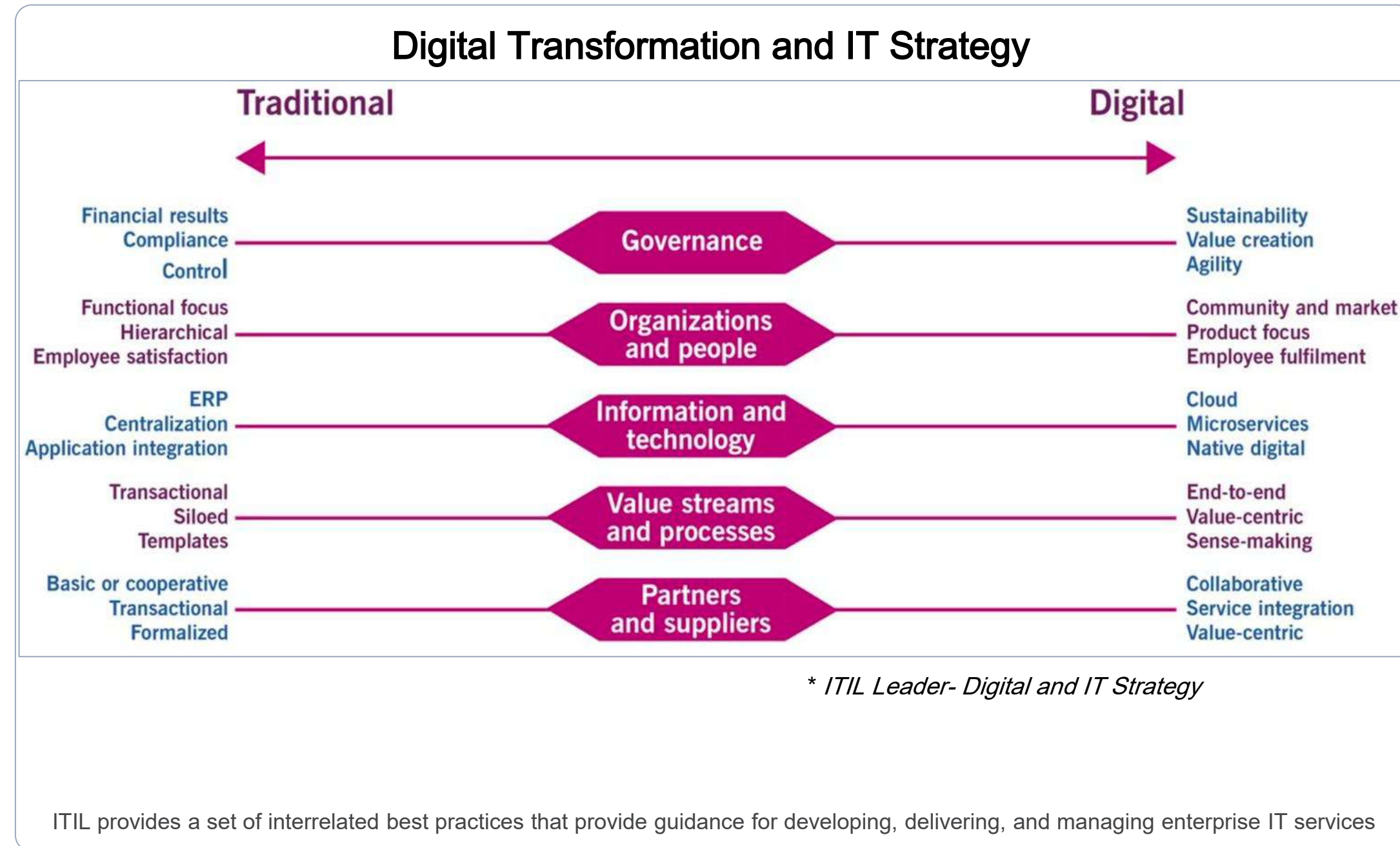
We don't do technology for technology's sake

## Accelerated Innovation

Increase in urgency for organizations to change and adapt

Hypercompetitive environment - you no longer have the luxury to ignore your place in the environment

**What type of Organization are you?**





# Why The Urgency?



## The Cycle Time Problem

In 2017, it used to take 12-18 months to build a new application from start to finish

In 2017, it required 9-12 months to design, order, wait, setup and operationalize new hardware in data center

New innovative platforms have emerged that radically change the new application turnaround time: 18 months -> 6 days!

Still takes 9-12 months to deploy your own hardware in a data center

## Speed allow leaders to fail fast!

This experience led Verizon to embrace Public Clouds

No more waiting for infrastructure

## Changing of the guard

If leaders can't adapt, they are being replaced



## COVID-19 Vaccine Scheduler

Not just private enterprises need to respond quickly

Governments are under increasing pressure to deliver services to their stakeholders quickly and with the same quality as leading enterprises

## When governments fail to deliver - Front page news

NY State avoided the wall of shame

## Ability to quickly respond to new needs

NY State delivered a water utility assistance app in under 2 months



## Resistance is Futile!

Seen many Fortune 1000 leaders replaced for not having a Digital Transformation plan by the board of directors

CISOs who can't adapt... are being forced out

## Culture eats strategy for breakfast!

Security teams enjoy their silos and are naturally resistant to change

Security practitioners have a natural "hesitancy" toward automation

Shortage of skilled cybersecurity talent - only getting worse

## Security teams are seen as the biggest impediments

Tend to focus on technology solutions rather than security principles

# The Innovation Cycle -> Faster Outcomes

## Innovate

Innovation changes current situation. Often, initially not very reliable. Can provide competitive advantage to early adopters

## Operate

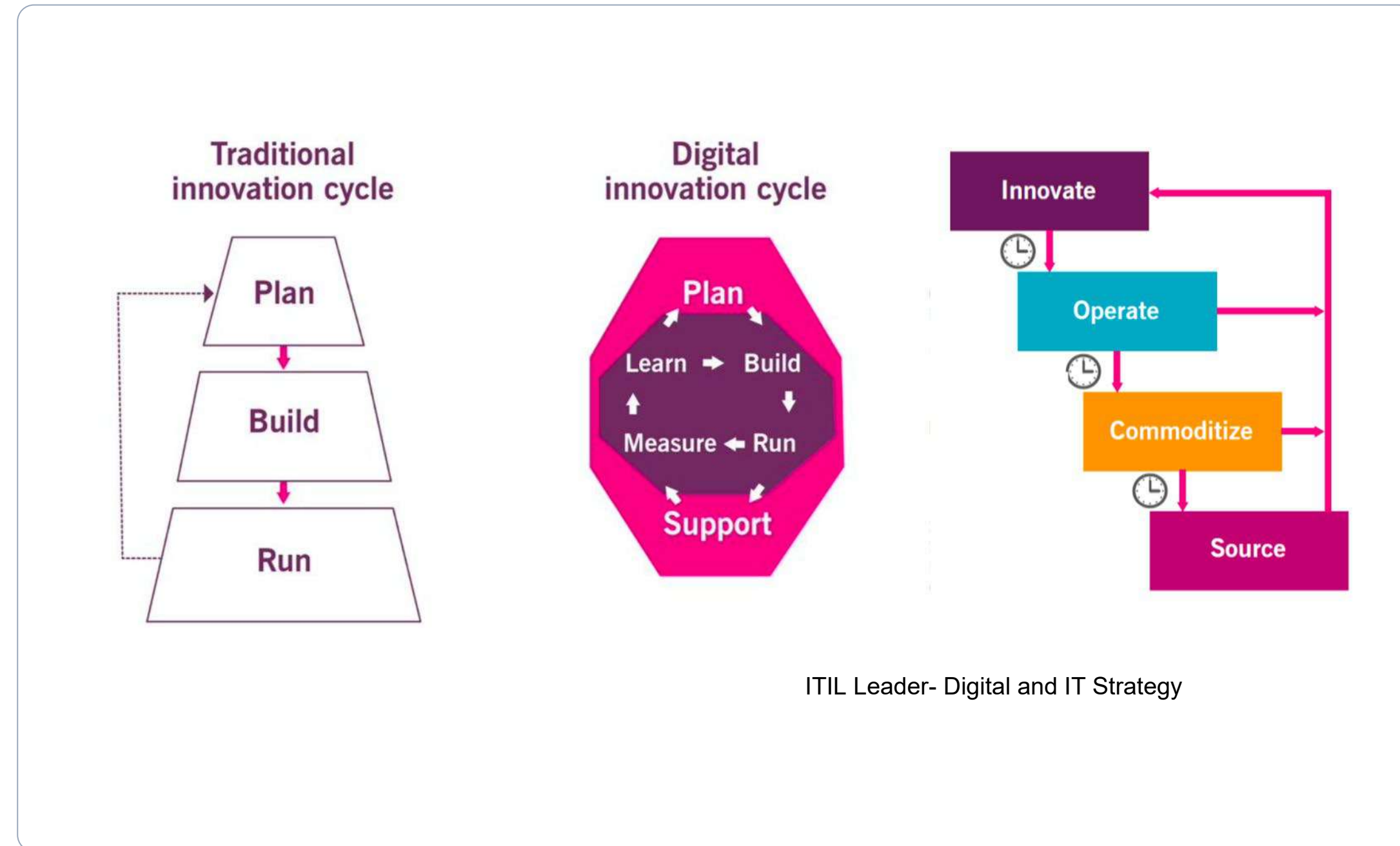
Organizations use standard processes to produce consistent, predictable results. Becomes standard business operation quickly

## Commoditize

Other organizations begin to use and replicate innovation. No longer unique of competitive advantage, essential to stay in business

## Source

Commoditized technology becomes inexpensive. Skills become abundant. Outsourcing becomes common.



**Security teams need to adapt or risk being left out of the conversation**

# Innovation Adoption Lifecycle - Digital Transformation



**INNOVATION ADOPTION LIFECYCLE**

CyberSecurity  
Requirements  
are Changing

02



# The Role of CyberSecurity

## NIST 800-53

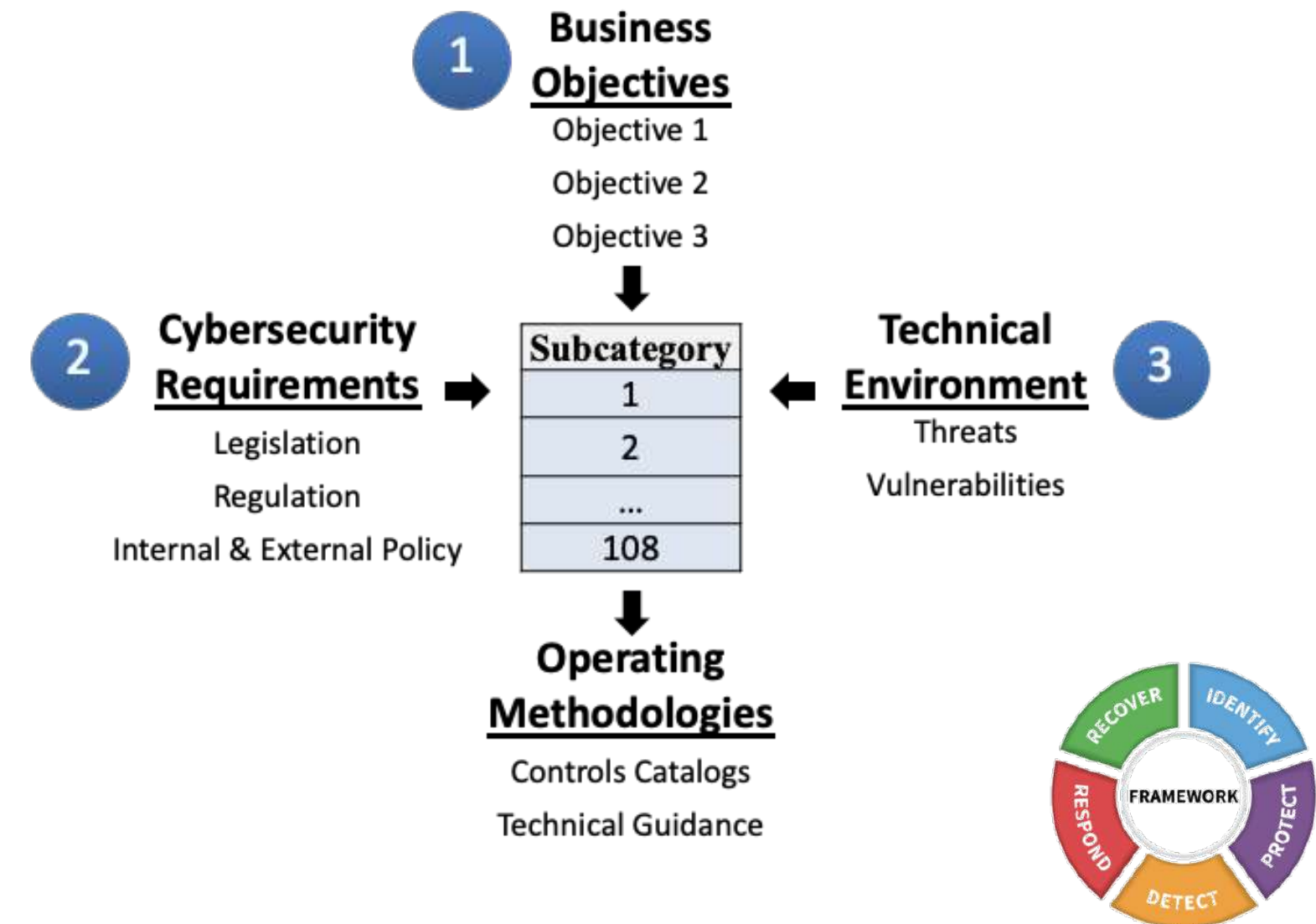
Catalog of controls that supports the development of secure and resilient information systems. These controls are operational, technical and management (People, Processes, Technology) safeguards that when used maintain the confidentiality, integrity and availability (CIA triad) of information systems

(CM-6): Achieve the most restrictive implementation of an information system that realizes an organization's **business objectives**

**NOTE: CyberSecurity is there to enable the business objectives!**

## Profile Foundational Information

*A Profile Can be Created from Three Types of Information*



# Let's Summarize The Challenges

## **Attack Vectors growing at every layer**

Threats are growing against every layer of the IT stack

## **CyberSecurity Talent Shortages**

Insufficient security talent available to cover existing IT needs

IT landscape is growing, driving skill updates... and expansion

New technologies require new security skills: How can you secure technologies you don't even understand? IOT, AI/ML, Data hyper-expansion, etc.

## **Regulatory Requirements are getting Stricter**

GDPR, CCPA, OCC, etc.

## **Significant existing Technical Debt**

Many Organizations lack basic maturity with existing infra

## **Cost of Breach going Up**

Reputational risk can be as bad as a breach

## **Budgets are not growing**

Everyone is being asked to do more with less

## **Yet...**

CISOs are still supposed to protect their organization with due diligence and due care. Just way faster and with less resources...

Lead, Follow or  
**Get Out** of the Way

03

# Multiple options available...

## Lead

Embrace the latest technological advances as part of your digital strategy and work with new ecosystem leaders in helping in your digital transformation journey.

There are many areas where your business could significantly benefit from taking a leadership role using newer technologies that are built to deliver value.

## Follow

You don't have to lead when you can just follow what someone else implemented.

The new digital ecosystem leverages automation to standardize product and service delivery. This enforces compliance to the highest security requirements within industries.

Why be the leader when you can quickly follow?

## Get Out of the Way

Organizations are outsourcing IT services (including application modernization and maintenance) to 3rd parties that can deliver change enablement better and faster than their current IT.

Many 3rd parties have economies of scale and very skilled talent with deep technical expertise.

# If You Lead or Follow ->Get Good at Automation

## Infrastructure as Code

Immutable infrastructure is a security benefit. Everything is guaranteed to be build to your strict standard. Prevent deviations by version controlling your infrastructure.

## DevSecOps

DevOps is the merger of Development and Operations. Most organizations have included Security into the model to effectively operate as DevSecOps. Existing tools exist to allow teams to move quickly, and securely.

## Security Automation

Automating security best practices is a must. Stop a la carte configuration. There is no reason why any deployment is a SnowFlake. Set yourself on a few secure choices and harden those to the max.

## Automated Remediation

SOAR (Security Orchestration, Automation, and Response) can significantly improve SOC team responsiveness.

## Automated Compliance

Change Management and Automated Compliance reports are possible in an API driven environment. Enforce compliance by removing the humans to just “break glass”.

## Medium Investment -> Big Rewards

Automation does not come for free. But, incorporating security into your automated standardize deliverables will keep paying dividends and allows you to move at the speed of software.



# Innovator Examples



## Chase Bank

### Jenkins (CI/CD)

Immutable Infrastructure  
No VM lives longer than 2 weeks  
Everything is created from base

No patching...  
Lower operating costs  
More secure



## Apple

### Puppet/Chef

All Cisco Networking Equipment  
All CPUs, Storage, etc...  
Source of Truth is "git" for config

No config drift on premises or in the cloud



## Verizon

### Ansible

All Palo Altos and Checkpoint FW  
All Netscaler, F5 and AVI LB/WAFs

All resources are created /  
destroyed via application  
enablement web app or API

Standardized app deployments  
almost instantaneous



## Amgen

### AWS Lambda

Purchase AWS Commit resources  
automatically

Auto shutdown resources when  
off hours

Automated process by running  
financial reports weekly to  
dynamically commit EC2  
resources based on usage  
patterns

Tagged resources on usage to  
automatically turn them on/off

Q&A

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